

Yasir Qadri

Chief Executive Officer



Incorporated as a wholly owned subsidiary of United Bank Limited, UBL Fund Managers started its operations in 2001 and became a separate entity in 2003.

Since its inception, UBL Fund Managers has been consistently delivering on its promise of innovative products, competitive returns and excellence in services and now has earned itself a spot amongst the leading Asset Management Companies in Pakistan.

We focus on excellence and customer service, offering world class investment services to individual clients, institutions and corporations. We want our services to be understandable and available to everyone, be it high net-worth clients with capital movement in millions, young executives who save a certain portion every month for larger life goals or students who start with Rs. 500 per month from their pocket money. Earning and enhancing the customer trust is the keystone of our corporate culture.

Our pride over our integrity and transparent money management has been painstakingly built over a decade of living by our values and mutual respect, which has seeped into our corporate culture and everyday practices.

UBL Fund Managers' growth owes its course to innovative products that suit the needs of people from varying socio-economic classes in different stages of life who require tailor-made plans to suit their priorities; and SMART (separately managed) Accounts that fit the bills for corporate and institutional requirements. Customers now have better accessibility to their portfolio transactions and alerts through the improved online services.

Other than being the first Asset management Company in Pakistan to obtain a GIPS compliant status and consistently maintain a rating of "AM2-High Management Quality" by JCR-VIS, we also pride ourselves in being a socially responsible company, aligning our CSR causes with that of our parent company. We promote a culture of giving back to society by trying to minimize our carbon footprint, supporting the communities we function in and promoting education at various levels both internally and externally.

Board of Directors

Tariq Kirmani	Independent Chairman
Shabbir Hussain Hashmi	Director
Syed Farrukh Zaeem	Director
Zia Ijaz	Director
Zulfiqar Alavi	Director
Mirza Muhammad Sadeed	Director
Yasir Qadri	Chief Executive Officer

Senior Management

Hasnain Raza Nensey	Chief Operating Officer
Syed Ali Turab Alvi	Chief Investment Officer
Hassan Abbas	Chief Operations Officer
Fawaz Siddiqui	Head of Internal Audit & Company Secretary
Umair Ahmed	Chief Financial Officer
Hadi Hassan Mukhi	Head of Compliance
Ammar Valika	Head of Sales Strategy & Channel Development
Rehan Qadri	Head of Information Technology
Zeeshan Muhammad Quddus	Chief Risk Officer
Amin Gulamani	Head Human Resource
Umber T. Ansari	Head of Marketing and Alternative Distribution Channels

Total number of funds	: 22
Assets Under Management as of June-2016	: PKR 59.42 billion
AMC Management Quality Rating	: AM2+ JCR-VIS (January 06, 2016)
Auditor	: A.F. Fergusons & Co. Chartered Accountants



For the Year Ended June 30, 2016

Funds Under Management	Rating	Net Assets (as of June 30, 2016) PKR millions	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016 (or past 10 years whichever is less)
Open-End Schemes - Money Market												
UBL Liquidity Plus Fund (21-06-2009)**	AA (J)	2,502	-	-	8.69%*	10.52%	11.85%	11.37%	8.94%	8.08%	8.54%	101.81%
UBL Money Market Fund (Formerly: UBL Savings Income Fund) (14-10-2010)**	AA (J)	1,299	-	-	-	-	11.90%*	12.09%	9.31%	7.79%	7.97%	67.78%
Open-End Schemes - Income												
UBL Government Securities Fund (27-07-2011)**	A+ (J)	13,976	-	-	-	-	12.11%*	9.90%	8.26%	15.47%	8.95%	67.81%
UBL Income Opportunity Fund (Formerly UBL Financial Sector Bond Fund (29-03-2013) **	A+ (J)	168	-	-	-	-	-	9.23%	6.99%	10.86%	7.69%	39.53%
Open-End Schemes - Equity												
United Stock Advantage Fund (04-08-2006)**	MFR-2 Star (J)	3,672	29.73%	-4.11%	-35.26%	24.13%	35.59%	12.42%	55.20%	31.48%	22.06%	332.70%
Open-End Schemes - Aggressive Fixed Income												
United Growth & Income Fund (02-03-2006)**	BBB+ (J)	1,735	11.83%	10.10%	6.82%	9.46%	-10.38%	-12.32%	10.71%	18.36%	11.93%	85.98%
Open-End Schemes - Asset Allocation												
UBL Asset Allocation Fund (20-08-13)**	MFR-5 Star (J)	1,826	-	-	-	-	-	-	-	13.47%	22.75%	56.42%
Open-End Schemes - Commodity												
UBL Gold Fund (13-02-2013)**	NR	133	-	-	-	-	-	-	-17.14%	12.89%	-6.02%	-0.17%
Open-End Schemes - Shariah Compliant Fund of Funds - (CPPI)												
Al Ameen Islamic Principal Preservation Fund IV (16-10-2014)**	NR	1,728	-	-	-	-	-	-	-	-	11.72%	5.32%
Al Ameen Islamic Principal Preservation Fund V (26-12-2014)**	NR	284	-	-	-	-	-	-	-	-	-1.70%	4.09%
Open-End Schemes - Shariah Compliant Fund of Funds												
Al Ameen Islamic Active Allocation Plan I (23-06-2015)**	MFR-4 Star (J)	2,516	-	-	-	-	-	-	-	-	0.19%	9.55%
Al Ameen Islamic Active Allocation Plan II (28-09-15)		2,606	-	-	-	-	-	-	-	-	-	11.36%
Al Ameen Islamic Active Allocation Plan III (23-12-15)		1,533	-	-	-	-	-	-	-	-	-	8.39%
Al Ameen Islamic Active Allocation Plan IV (29-03-16)		1,365	-	-	-	-	-	-	-	-	-	7.13%
Open-End Schemes - Shariah Compliant Money Market												
Al Ameen Islamic Cash Fund (Formerly: UBL Islamic Cash Fund) (19-09-2012)**	AA (J)	1,982	-	-	-	-	-	-	6.71%	6.56%	6.56%	4.81%
Open-End Schemes - Shariah Compliant Income												
Al Ameen Islamic Sovereign Fund (Formerly: UBL Islamic Sovereign Fund (07-11-2010)**	AA- (J)	3,684	-	-	-	-	11.83%	11.37%	9.09%	8.78%	6.15%	63.70%
Open-End Schemes - Shariah Complaint Equity												
Al Ameen Shariah Stock Fund (Formerly: UBL Shariah Stock Fund) (24-12-2006)**	MFR-4 Star (J)	4,030	14.86%	0.81%	-18.38%	16.36%	26.41%	17.75%	49.59%	34.36%	27.13%	378.77%
Al Ameen Islamic Dedicated Equity Fund (15-12-15)		7,108	-	-	-	-	-	-	-	-	-	9.97%
Open-End Schemes - Shariah Compliant Aggressive Fixed Income												
Al Ameen Islamic Aggressive Income Fund (Formerly: United Islamic Income Fund Growth) (20-10-2007)**	BBB+ (J)	643	-	9.18%	3.30%	3.78%	-4.00%	6.14%	6.91%	14.36%	8.26%	68.98%
Open-End Schemes - Shariah Compliant Asset Allocation												
Al Ameen Islamic Asset Allocation Fund (Formerly: UBL Islamic Asset Allocation Fund) (11-12-13)**	MFR-4 Star (J)	2,235	-	-	-	-	-	-	-	5.26%	17.98%	35.55%
Pension Funds												
UBL Retirement Savings Fund (19-05-2010)**	-											
Equity		1,271	-	-	-	-0.77%	26.50%	11.56%	66.42%	39.90%	47.71%	479.50%
Debt		863	-	-	-	5.60%	11.25%	10.87%	9.90%	7.80%	19.42%	106.94%
Money Market		425	-	-	-	6.70%	10.85%	10.35%	8.52%	7.19%	7.27%	70.36%
Commodity (21-04-14)		39	-	-	-	-	-	-	-	3.18%	-2.83%	14.08%
Shariah Compliant Pension Funds												
UBL Islamic Retirement Savings Fund (19-05-2010)**	-											
Islamic Equity		1,202	-	-	-	-1.32%	31.55%	14.20%	55.55%	41.13%	45.54%	463.90%
Islamic Debt		405	-	-	-	4.78%	8.85%	9.81%	8.13%	7.48%	5.49%	58.75%
Islamic Money Market		190	-	-	-	1.65%	7.66%	8.89%	7.79%	6.56%	5.69%	49.20%

*Annualized

(J) - JCR-VIS

Trustee

**Central Depository Company of Pakistan Limited

***MCB Financial Services Limited

